

STATISTICS RELATING TO DRIVER ANALYSIS SYSTEM EFFECTIVENESS 1984

By Bill J. Bonnstetter

In 1984, TTI benchmarked the job of an over-the-road truck driver and continued this study for several years. We discovered that understanding the job requirements allowed us to hire drivers who would have fewer accidents when matched to the job than drivers who did not match the job.

These safe drivers delivered better fuel mileage, and compensation claims dropped because of fewer accidents. Drivers with the desired traits maintained their vehicles better than those who did not match the job requirements, resulting in huge savings for the companies.

Additional research identified different job requirements for company drivers versus owner/operators with regard to performance.

RESULTS FROM HIRING DRIVERS THAT MATCHED THE JOB

COMPANY #1

Prior Turnover: 180%

First Year Results:

Turnover reduced to 37%

Accidents reduced by 65%

Compensation claims reduced by 80%